



PRESS RELEASE

AMOEBA extends its commercial coverage to Poland

Signature of a new letter of intent with Aqua concept Polska

Chassieu, Środa Śląska - Poland - 27 January 2016 - AMOEBA (FR0011051598 - AMEBA), producer of a biological biocide capable of eliminating bacterial risk in water, announced today that it has signed a 7th letter of intent prior to entering into a definitive agreement on the distribution of its product in Poland by Aqua Concept Polska for a 3-year period, provided market authorisation (MA) is awarded, which could take place at the end of 2016.

This new agreement with Aqua Concept Polska is a further link in the existing commercial network, with letters of intent signed with companies in France, Canada, the United States, Belgium, the Netherlands, Luxembourg, Italy, and recently in Germany.

It is also an indicator of the solidity of the commercial links between AMOEBA and the Aqua Concept group, and the confidence that AMOEBA's solution inspires.

*"With a very dynamic economy and a solid industrial network, in particular in the metallurgical sector, Poland presents numerous opportunities for AMOEBA. This new agreement with **Aqua Concept Polska** extends our European distribution network which will become active from the moment that market approval is awarded for our product."* comments **Fabrice PLASSON, President of AMOEBA's Board of Directors.**

*"Poland and its almost 40 million inhabitants have a strongly growing industrial sector with connections across the whole of Europe. Several international economic stakeholders have already set up production units in Poland and are looking for effective, environmentally safe water treatment solutions. I am convinced that **Aqua Concept Polska** and AMOEBA will soon be very successful in this new territory"* declares **Dr. Andreas Detig, CEO of Aqua Concept Polska.**



About AMOEBA: Based in Chassieu - France, AMOEBA develops a biological biocide capable of eliminating waterborne bacterial risk (legionella, pseudomonas, listeria, etc.). This entirely natural solution is presented as an alternative to the chemical treatments traditionally used in the industrial sector. Amoeba plans to commercialise its biocide in France from the first half of 2016 and in the rest



of Europe from the end of 2016, provided market authorisation is awarded and the required notifications have been made⁽¹⁾. In a worldwide market for chemical biocides estimated to be worth 21 bn€⁽²⁾, AMOEBA is today concentrating on the segment of industrial air-cooled towers (ACT) estimated to be worth 1.7 bn€⁽³⁾. Its disruptive technology complies with new regulations in terms of chemical emissions into the environment. AMOEBA is quoted on compartment C of the Euronext Paris stock exchange and joined the CAC® Small index on 21 September last. For more information: www.amoeba-biocide.com.

(1): Commercialisation of the solution in France will only be possible once market authorisation has been acquired, the process for which could be completed at the end of 2016; however, due to the absence of risks to humans and the environment, its commercialisation would be possible before that date, from the time of delivery of a temporary authorisation which could be awarded in the first half of 2016. The solution can be commercialised in European Union states in which the definitive French authorisation has been published on the condition that the countries concerned do not oppose its commercialisation (see section 6.9.1 of the basic document).

(2): Sources combined by Amoeba from water treatment agencies, Freedonia, Eurostat and MarketsandMarkets

(3): Amoeba data combined from the following sources: DRIRE 2013, Eurostat, ARHIA 2013

About Aqua Concept Polska: Aqua Concept Polska is a major stakeholder in water conditioning and treatment for industrial installations in Poland. Its main fields of intervention include anti-corrosion protection, energy and water conservation, microbial control for improved operational reliability and hygiene.

Its expertise in these fields can be applied across a wide variety of installations. For more information: www.aqua-concept-gmbh.eu

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